

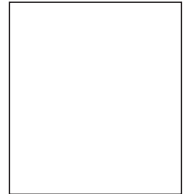


Great Life

EDUCATIONAL ACADEMY

Are you tired of swimming with 500,000+ other advisors in the same Red Ocean of Prospecting?
Are you fed up with the same old marketing programs that are worn out, over used and ineffective?
Are you frustrated with high cost marketing programs that leave you with less cash, very few prospects, and little to no sales or referrals?

LOOK NO FURTHER! 800-344-4105



What others have said...

"Thank you for your presentation of the wills and trusts seminar at my office. You did an outstanding job presenting difficult material in an understandable and compelling manner. The use of multi-media equipment added a new layer to the material and I believe the audience gained much more insight than through the way this material is traditionally presented. I very much look forward to your future seminars;"

B. Scovill
Attorney at Law

"On behalf of NARFE Chapter #478, we thank you and your son James for giving us such an outstanding presentation on Long Term Care, at our chapter meeting in September at the Simpson Memorial Center. The program was very informative and greatly appreciated by our members and guests. Again, our sincere thanks!"

J. Withers
Secretary

"A note to thank you once again for a very informative and exciting presentation provided by you and your son at last Wednesday's monthly meeting of Professionals in Human Resources Association. The information presented via slide show presentation was very educational. On behalf of the Board of Directors of PIHRA District 18, thank you for taking time out of your busy schedule to meet with our members;"

R. Gonzales
Program Chair
District 18

What can GLEA do for YOU?

Introducing

The “Insurance Affinity Marketing Specialist” opportunity!

- **GLEA** brings together your skills for sales presentation, communication, engagement and the ability to respond with confidence in any sales situation.
- **GLEA** is a source of ongoing education that will help expand your client base, retain your existing clients and to provide more beneficial services that are mutually advantageous to both professionals and their clients.
- **GLEA** strengthens the transaction and relationship skills in all areas of sales and marketing
- **GLEA** Training is cutting edge with the most up to date tools and training techniques.
- **GLEA** is the choice of Elite advisors looking to expand their sales and marketing horizons.



ABOUT THE FOUNDER...

Dr. Linda Ballou radiates confidence, success and an honest caring attitude. For the business professional, the possession of these qualities is paramount in choosing someone to handle their sales, motivation and “How to do business like the pro’s” training program.

Linda Ballou has these qualities in abundance, This Ph.D. graduate knows the unique sales situations that companies and individuals face daily and the challenges that result from these situations. Throughout the years of working with many Fortune 500 companies like Atlantic Richfield, STP, Certified Laboratories to name a few, Linda has faced these problems and forged solutions with outstanding results.

To learn more or find out how to get started...

Call [800]344-4105

and ask to speak with a Business Development Advisor!